

Key Financial Indicators

(¥ million)

Consolidated	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020
Ordinary income	92,155	91,010	87,244	90,733	91,476	93,746	95,806	97,833	90,352	89,178
Ordinary profit	23,633	19,587	19,981	23,126	22,486	20,562	19,867	19,294	16,256	14,439
Profit attributable to owners of the Bank	10,335	9,857	11,175	12,161	12,911	13,399	13,692	13,205	10,467	9,679
Non-interest revenue ratio (gross core banking profit basis) (%)	—	15.20	15.92	16.52	15.95	14.50	16.93	15.54	14.47	14.15
ROE (shareholders' equity basis) (%)	—	3.88	4.27	4.51	4.64	4.61	4.51	4.21	3.25	2.94
Capital adequacy ratio (domestic standard) (%)*	17.30	17.99	17.26	15.71	15.68	14.85	14.06	13.79	12.95	12.48

Non-consolidated										
Summary of business performance										
Ordinary income	77,751	76,741	72,976	76,453	77,124	77,898	79,039	81,512	73,350	72,540
Interest income	54,745	53,985	54,036	53,964	54,506	54,382	53,146	53,144	54,062	54,857
Interest on loans	37,425	36,280	35,142	34,472	33,774	32,849	32,494	32,861	33,482	34,952
Interest and dividends on securities	21,396	21,545	22,564	23,109	24,972	26,923	26,547	23,734	22,270	20,669
Revenue from service transactions	4,815	4,993	5,928	6,585	6,550	5,553	5,935	6,201	5,977	6,218
Debt-related income (or loss)	350	3,837	657	576	926	(5,041)	(4,440)	(3,502)	(748)	(2,623)
Expenses	38,389	38,559	38,353	37,222	37,068	36,931	36,835	36,978	37,900	37,129
Core banking profit	21,934	21,024	22,119	23,716	24,296	23,325	22,816	22,543	22,402	24,153
Stock-related income (or loss)	(1,677)	(825)	131	1,705	644	2,021	2,753	4,086	1,265	840
Disposal of non-performing loans	627	5,675	3,867	(20)	2,827	155	686	3,390	5,042	4,853
Ordinary profit	21,086	17,622	18,507	21,373	21,927	19,450	19,262	19,259	15,906	13,891
Net income	9,203	9,528	10,977	11,753	13,260	13,385	13,357	13,495	10,478	8,325
Credit expenses	(935)	6,126	3,915	4,193	3,447	(260)	628	3,969	5,234	7,246
Major accounts (year-end balance)										
Total assets	4,093,953	4,210,000	4,448,860	4,760,617	5,138,148	5,391,748	5,534,909	5,584,011	5,672,201	6,356,422
Loans	2,230,707	2,288,629	2,318,491	2,442,621	2,605,731	2,822,492	3,016,546	3,121,051	3,353,056	3,583,995
Securities	1,478,489	1,597,674	1,628,989	1,757,342	1,861,544	1,922,061	1,848,466	1,600,463	1,656,038	1,809,181
Deposits (deposits + negotiable certificates of deposit)	3,591,965	3,619,460	3,717,840	3,794,564	3,883,269	3,956,361	4,081,460	4,157,292	4,237,248	4,738,294
Key figures and indicators										
Yield on loans (domestic) (%)	1.73	1.64	1.56	1.48	1.38	1.22	1.12	1.07	1.04	1.00
Yield on securities (domestic) (%)	1.44	1.42	1.32	1.27	1.25	1.26	1.24	1.26	1.42	1.07
Non-performing loan amount	76,390	80,886	79,879	67,412	66,551	58,437	53,678	56,999	59,817	61,568
Non-performing loan ratio (%)	3.35	3.46	3.37	2.70	2.49	2.02	1.73	1.77	1.72	1.66
Over Head Ratio (OHR) (gross core banking profit basis) (%)	63.63	64.71	63.42	61.08	60.40	61.29	61.75	62.12	62.85	60.58
Capital adequacy ratio (domestic standard) (%)*	16.43	17.06	16.24	14.68	14.82	14.30	13.48	13.32	12.52	11.97
Per share data										
Net assets per share (¥)	1,726.77	1,848.29	1,885.00	2,093.19	2,238.49	2,205.58	2,255.35	2,324.78	2,265.44	2,355.52
Annual dividend per share (¥)	10.00	10.00	11.00	13.00	15.00	15.00	26.00	26.00	20.00	18.00
Earnings per share (¥)	55.74	58.33	67.98	73.45	83.27	85.18	85.61	86.44	67.15	53.45
Earnings per share, diluted (¥)	55.57	58.07	67.64	73.00	82.84	84.82	85.33	86.21	66.98	53.35
Other indicators										
Dividend payout ratio (%)	17.87	17.14	16.18	17.69	18.01	17.60	30.37	30.07	29.78	33.67
Stock price (year-end) (¥)	655	806	698	991	696	892	942	794	547	561
No. of branches (incl. former sub branches)	170	171	171	170	167	161	152	150	150	149
No. of employees	2,017	1,996	1,983	1,987	1,978	1,995	2,003	2,018	1,992	1,961

Market data (year-end)										
Nikkei-225 Stock Average (¥)	10,083	12,397	14,827	19,206	16,758	18,909	21,454	21,205	18,917	29,178
10-year government bond yields (%)	0.985	0.560	0.640	0.400	(0.050)	0.065	0.045	(0.095)	0.005	0.120
Exchange rate (\$=¥: TTM at the end of period) (¥)	82.19	94.05	102.92	120.17	112.68	112.19	106.24	110.99	108.83	110.71

*Calculated according to the Basel III rules since FY2013

Corporate Data

San-in Godo Bank Overview (non-consolidated) (As of March 31, 2021)

Date of establishment: July 1, 1941

Head office: 10, Uomachi, Matsue, Shimane 690-0062, Japan

Common stock: ¥20.7 billion

Number of employees: 1,961

Number of locations

Number of offices: Domestic branches (incl. Head office): 70

Sub-branches: 79 (incl. 33 branch-in-branch locations)

Representative offices in Japan: 1 (Tokyo)

Overseas representative offices: 3 (Dalian, Shanghai, Bangkok)

Major accounts:

Total assets: ¥6,356.4 billion

Deposits, etc. (Deposits + NCD): ¥4,738.2 billion

Loans: ¥3,583.9 billion

Securities: ¥1,809.1 billion

Capital adequacy ratio:

11.97%

Ratings

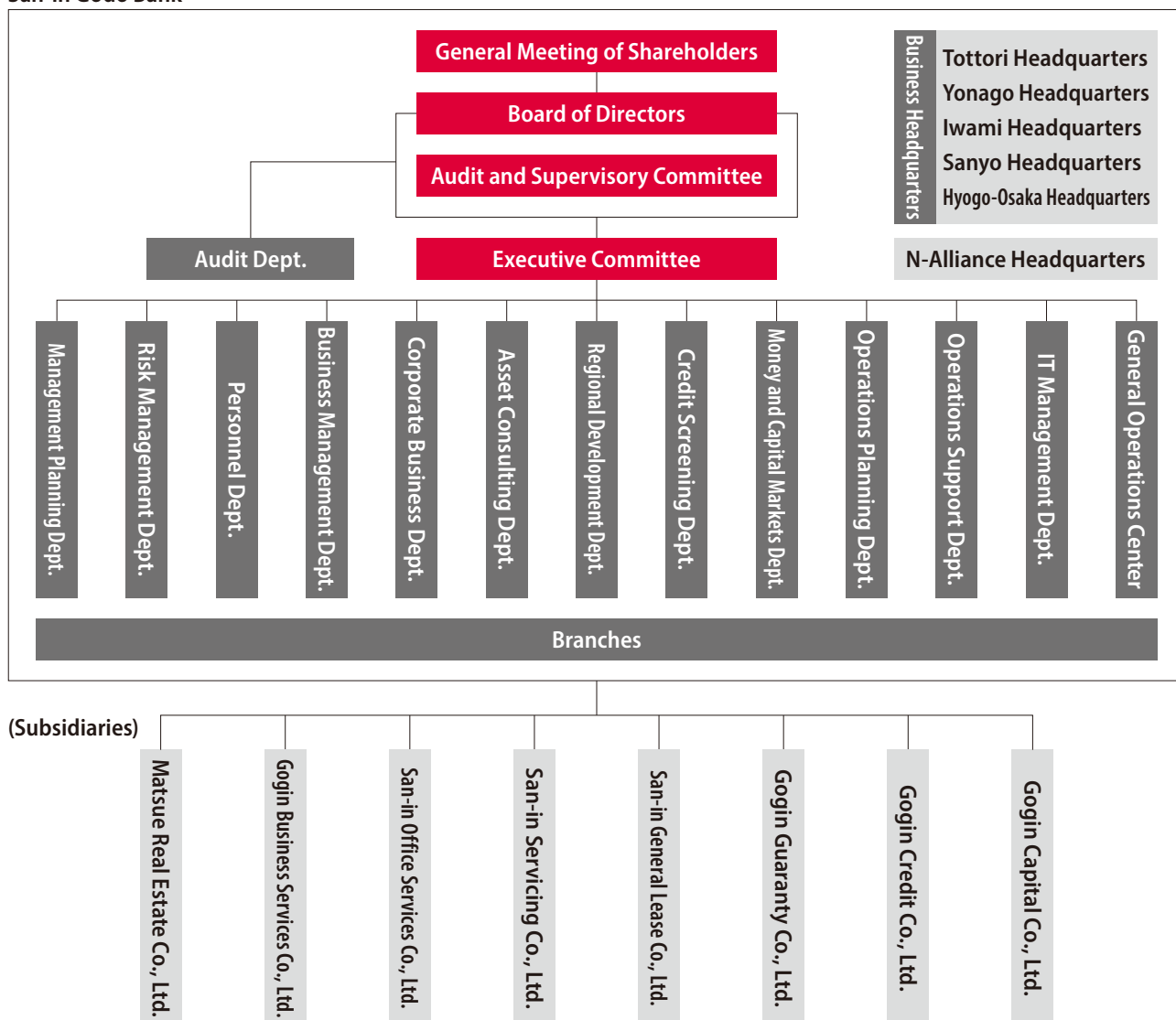
A3 (Moody's Japan K.K.)

A+ (Rating & Investment Information, Inc.)

AA- (Japan Credit Rating Agency, Ltd.)

Gogin Group Organizational Structure (as of July 1, 2021)

San-in Godo Bank



San-in Godo Bank Wide-ranging Branch Network

In the Bank's main business area, the San-in region, our network of branches and ATMs spans a wide geographical area covering some 300 kilometers east to west in a commitment to providing high-quality financial services. The same branch network is becoming more robust in Sanyo, Hyogo-Osaka regions, as well.

■ Gogin wide-ranging branch network

(as of July 1, 2021)

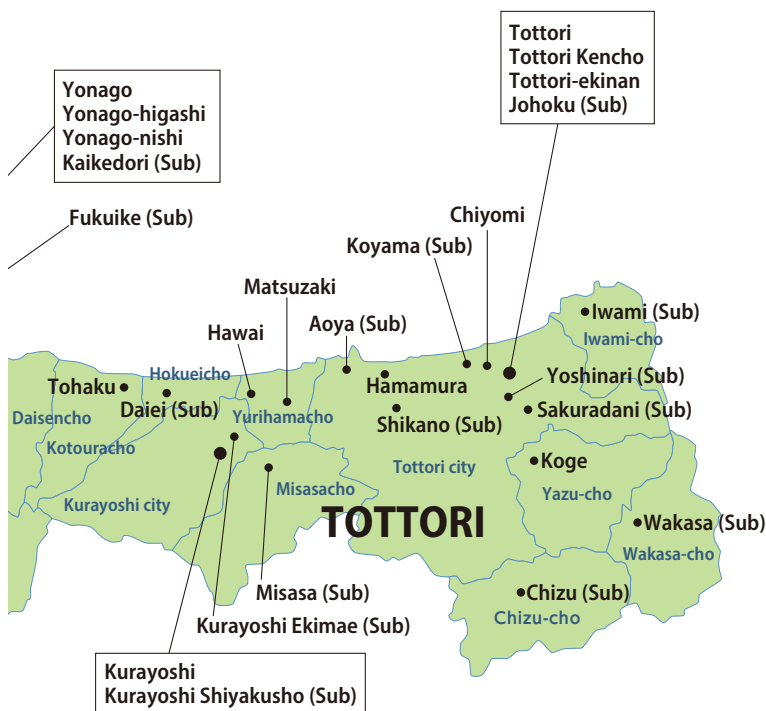
	Head office and branches	Sub-branches	Total
Shimane pref.	28	44(20)	72(20)
Tottori pref.	19(1)	35(12)	54(13)
Hiroshima pref.	5	0	5
Okayama pref.	5	0	5
Hyogo pref.	10	0	10
Osaka pref.	1	0	1
Tokyo pref.	1	0	1
Other	1	0	1
Total	70(1)	79(32)	149(33)

Three overseas representative offices (Dalian, Shanghai, Bangkok)

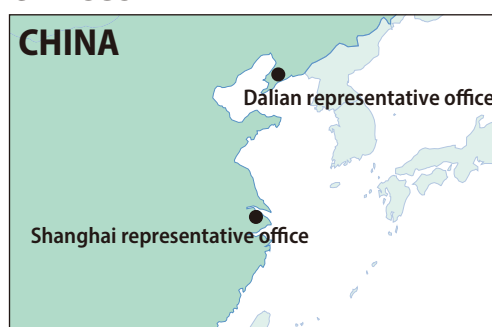
**"Other" refers to "Direct branch" (no physical branch and services are available on Internet).

*The number of branches integrated, merged or scrapped via the "branch-in-branch" formula are included in parentheses but not shown on the map.





Overseas Representative Offices



Bank's ATM Installation Status

(As of end of May, 2021)

	Total	On-site	Off-site
Shimane pref.	262	125	137
Tottori pref.	165	91	74
Hiroshima pref.	3	3	0
Okayama pref.	5	5	0
Hyogo pref.	2	2	0
Grand Total	437	226	211

Bank ATM Installation Status in convenience stores

(As of end of May, 2021)

Number of convenience stores where the Bank ATM is installed	E-net ATM
Across the country	12,584
Shimane pref.	62
Tottori pref.	66